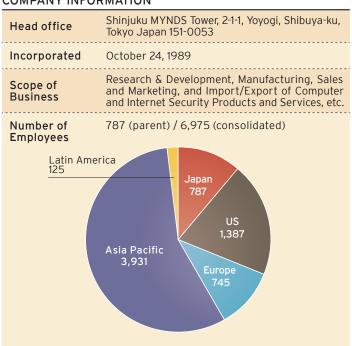


# Trend Micro Investor Relations Fact Sheet

#### **COMPANY & STOCKHOLDER INFORMATION**

(as of December 31, 2020)
COMPANY INFORMATION



# **Directors and Corporate Auditors**

6 Directors including 2 Outside Directors All four Corporate Auditors are Outside Auditors including a certified public accountant and an attorney

# Leadership (as of April 1, 2021)

#### Chang Ming-Jang (Steve Chang)

Chairman and Representative Director

#### Eva Chen

President and Representative Director / CEO of Trend Micro Group

#### Mahendra Negi

Executive Vice President and Representative Director / CFO of Trend Micro Group / Chairman of the Nomination and Remuneration Advisory Committee

# Akihiko Omikawa

Executive Vice President and Director / General Manager Japan, Global Consumer Business, Global IoT Business

# Subsidiaries and Major Business Operations\*

United States, Netherland, Ireland, Canada, United Kingdom, Germany, France, Italy, Switzerland, Russia, Australia, Taiwan, UAE (Dubai), India, Singapore, Malaysia, Thailand, Egypt, Korea, China, China (Hong Kong), Mexico, Brazil, Colombia, Panama

Belgium\*, Denmark\*, Norway\*, Poland\*, Spain\*, Sweden\*, Philippine\*, Saudi Arabia\*, Finland\*, Czech Republic\*, Austria\*, Israel\*, New Zealand\*, Turkey\*, Indonesia\*, Viet Nam\*

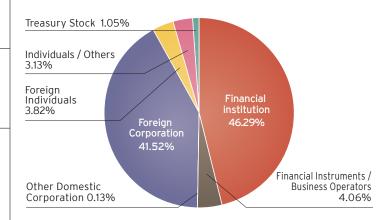
#### R&D

Japan, North America, Ireland, Australia, Canada, Taiwan, Brazil, Germany, United Kingdom, France, India

#### STOCKHOLDER INFORMATION

Stock listing / Code, Ticker	Tokyo Stock Exchange 1st section / 4704
IPO	Shares began trading on Japan's over-the- counter market on August 18, 1998
Index	TOPIX, Nikkei Stock Average (Nikkei 225), JPX-Nikkei Index 400 , Nikkei Stock Index 300, and others.
Trading Unit	100-share
Average Volume	780,000/day (Jan. to Dec. 2020 at TSE)
Annual Range of Closing Price	High: 6,830JPY / Low: 3,830JPY (Jan. to Dec. 2020 at TSE)
Fiscal year end date	31-Dec
Share Outstanding	140,629,204, including 1,471,155 treasury shares as of December 31, 2020
Dilutive Shares	3,207,200
Dividend Policy	Year-end dividends at a target consolidated payout ratio of 70% based on the amount of the accounting net income attributable to owners of parent.

# **DISTRIBUTION STATUS BY OWNERS** (as of December 31, 2020)



# TOP 10 SHAREHOLDERS (as of December 31, 2020)

Name of Shareholders	Number of Shareholding	Shareholding Ratio (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	30,560,400	21.96
Custody Bank of Japan, Ltd. (Trust Account)	14,537,400	10.44
Credit Suisse AG	6,380,900	4.58
Chang, Ming-Jang	5,367,000	3.85
Custody Bank of Japan, Ltd. (Securities Investment Trust Account)	2,965,900	2.13
BNYM AS AGT/CLTS 10 PERCENT	2,505,799	1.80
GIC PRIVATE LIMITED-C	2,378,300	1.70
SSBTC CLIENT OMNIBUS ACCOUNT	2,355,042	1.69
Custody Bank of Japan, Ltd. (Trust Account 9)	2,192,000	1.57
SMBC Nikko Securities Inc.	2,140,500	1.53

(Note) The Shareholding Ratio is calculated excluding treasury stock (1,471,155 shares).

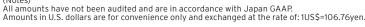
# Trend Micro Investor Relations Fact Sheet

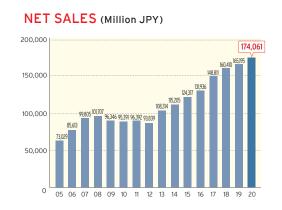
# CONSOLIDATED FINANCIAL HIGHLIGHTS

(in million of yen and thousands of dollars except per share data, EPS-basic, Year-End Dividends, and ROE)

	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2020 (USD)
Net Sales	96,392	93,839	108,314	115,205	124,317	131,936	148,811	160,410	165,195	174,061	1,630,405
Operating Income	26,364	22,407	29,450	33,652	30,976	34,360	36,441	35,836	37,686	39,464	369,659
Ordinary Income	28,690	22,661	32,456	35,992	34,071	35,138	37,035	37,190	39,139	39,854	373,312
Net Income	17,341	13,447	19,595	22,303	21,435	24,651	25,691	28,314	27,946	26,904	252,012
EPS-basic	131.23	102.21	147.53	165.68	157.71	179.63	187.01	204.38	200.94	193.39	1.81
Total Assets	201,765	219,007	261,493	279,938	290,520	308,537	331,157	346,243	359,710	376,701	3,528,506
Shareholders'Equity	107,362	113,492	142,539	153,094	159,693	166,471	177,077	187,083	187,425	189,360	1,773,716
Year-End Dividends	86	67	125	116	110	141	149	163	160	153	1.43
ROE	17.5%	12.8%	15.7%	15.3%	13.9%	15.3%	15.1%	15.7%	15.0%	14.4%	14.4%

(Notes)

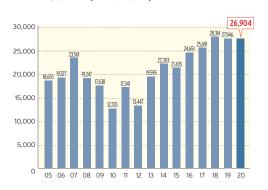




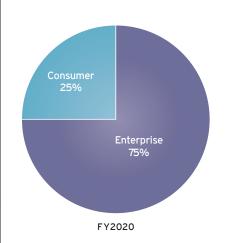
# **OPERATING INCOME** (Million JPY) 40.000 30,000



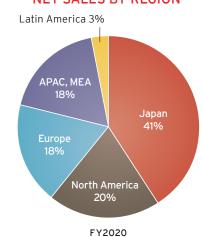
# NET INCOME (Million JPY)



# **NET SALES BY SEGMENT**



# **NET SALES BY REGION**



# ANNUAL DIVIDEND PER SHARE (JPY)



# ROE

